

ANNUAL REPORT 2018



PACIFIC. NEVER PASSIVE.



"A HUB BRINGS PEOPLE IN, IT DOESN'T SET US APART.
THE FUTURE OF OUR COMMUNITY IS MORE AND MORE
DIVERSE, AND WE'RE REALLY EXCITED ABOUT CREATING
AN ENVIRONMENT FOR ALL OUR COMMUNITY TO ENJOY
WHETHER WE ARE TALKING ABOUT PASIFIKA, MUSIC,
SPORTS, ARTS OR RECREATION,"

K'AUTE PASIFIKA TRUST CHIEF EXECUTIVE RACHEL KARALUS

The country's first Pan Pasifika Community Hub is set for development in Hamilton after a City Council decision to earmark a high-profile central city site for the hub's construction.

Chair report	4
CEO report	6
Board members	10
Our Services	11
Statistics for K'aute Pasifika Trust	12
Youth Network	14
Our Reach - AereTai map	15
Financial Report	16
Key stakeholders and Funders logos	18

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CHAIRPERSON'S REPORT

ANNUAL GENERAL MEETING 2018

It is my great pleasure to welcome you to the Annual General Meeting of the K'aute Pasifika Trust. In my Report I would I would like to share with you the work undertaken by the Board during reporting 12 months of 2017 and 2018

I will highlight achievements and signal our plans. At the end of this report, I am happy to take any questions from the floor.

I am delighted to begin my report by acknowledging the active involvement and engagement of our Board, staff and community in a wide range of initiatives.

The responsiveness to all opportunities and invitations has grown substantially year on year. The sense of purpose, professionalism and commitment from all involved has been very evident and has greatly supported me in my role as Chairperson.

Your Board, with much external support, has enabled the realisation of making significant progress in profiling the Pasifika community and achieving what has become a major positive statement for all in the greater Waikato community

The Board has been well supported through the year by a dynamic and extremely capable CEO in Rachel Karalus in conjunction with the GM, Kim Holt and staff.

We also acknowledge the immense trust the Board and staff of Trust Waikato have placed in K'aute Pasifika with the significant capital grant exceeding \$2 million for the development of the Pan Pacific HUB. Our gratitude is immense for we are aware that the Capital injection from Trust Waikato has signalled to other funders that we are a professional and worthy organisation. To the CEO, Dennis Turton and staff thank you.

We are also appreciative of the other funders who have given us both assistance and a real sense of belief in our work. DIA, Ministry of Youth Development, Hamilton City Council, Len Reynolds Trust, Wel Energy Trust, and DV Bryant Trust.

The CE, Rachel Karalus, has given much time in lobbying for the 'ideal site' for the Pan Pacific Hub. As Board chair, I am both immensely proud and grateful for the effectiveness of her work. I am also very appreciative of those who worked with K'aute Pasifika to get to this stage. The dream of Peta Karalus and her colleagues nearly 20 years ago has taken a long time to mature but now we see the fruits of a strong faith.

To those who have supported the process over many years and continue to do so – thank you to John Macaskill- Smith at Pinnacle Health, Craig McFarlane, Lale Ieremia, Peta Karalus, Creators Educational Trust – David and Kim Gibson, Hamilton City Council and Wintec and more recently Bettle and Associates.

The process of getting land is a major step toward achieving a Pan-Pacific HUB. This is not the end for there are many steps around community consultation, compliance, Pasifika community consultation and numerous stages around the actual build.

The Board has signalled its intention to work with Orchestras Central to give them greater certainty regarding their 'place to call home'. There will be challenges but will provide both organisations the opportunity to share and grow.

In terms of the Board, there have been changes and new appointments. We thank Desiree Ratima who has taken leave for 12 months and it is my hope Desiree is able to return. Welcome to Julian Sing, Teresa Binoka and 'Ofa Pouono who bring with them many skills and the desire to grow and strengthen K'aute Pasifika.

At the end of 2018 we farewell Veitomoni Siufanga the Deputy Chair of the Board. Veitomoni has been a very special member of the Board as Chair and Deputy Chair His contribution to a range of K'aute Pasifika activities and the work he has provided with the AereTai Collective has contributed to the work of the collective and been very much appreciated. Every blessing in your next stage of your pastoral mission, Veitomoni. You go with our prayers and blessing.

Rachel Karalus will speak about the financials and grants and I am delighted that as I write K'aute Pasifika is in a sound financial position with options on implementing programmes to enhance the organisation.

IN SUMMARY WHAT HAS OCCURRED OVER THE LAST 12 MONTHS

- Newly appointed CE in Rachel Karalus
- Progress with updating the Constitution
- · Sound financial basis
- Capital grant of \$2.1 million from Trust Waikato for the Pan-Pacific HUB
- Establishment of a working Pasifika Youth Network
- · Continued positive achievements through 'Power Up'
- · Intense lobbying with City Officials and networking.
- · Visits to Wellington and Hamilton of various Ministers of the Government.
- Nesian festival bigger than ever.
- Ongoing health care provision to families and individuals
- · New Logo and public face through LinkedIn and Twitter
- Expanding awareness of K'aute Pasifika to the wider community
- Member of the Strategic Partnership with Wintec

WHAT LIES AHEAD?

The next 12 months are going to have further exciting and at times frustrating challenges.

Board members will be even more active both at Board level and in the Pasifika HUB sub-committee. Board members tasked with the role of not just ensuring on-going good governance but also ensuring, through consultation, that K'aute Pasifika reflects the needs of the community, especially with the Community HUB.

To whom we owe much for such a positive outcome for 2018, thank you. I have mentioned individuals and organisations above and I wish to conclude in thanking our AereTai partners for their wonderful work.

Hamilton City Councillors for their support of the site for the Pasifika HUB. I appreciate it may not have been an easy decision for some but be assured you will be as proud of the finished product. A Pasifika HUB for all.

To Hamilton City Council staff – thank you and we look forward to working with you in the years ahead. The City is well served with many caring and capable professionals.

Wintec, our partnership is invaluable for the opportunities and growth of our Pasifika people, especially our youth. Thank you for your work with K'aute and I look forward to the partnership continuing to grow.



In conclusion, 2018 has been a very special year. We have governed well for our people, set our sights on high goals and achieved.

May 2019 bring more challenges, opportunities and great outcomes.

'Oua lau e kafo kae lau e lava – Stay positive and count your blessings.





CEO 19TH ANNUAL REPORT

NI SA BULA VINAKA, TALOFA LAVA, KIA ORANA, MALO E LELEI, FAKALOFA LAHI ATU, MAURI, TENA KOUTOU AND WARM PACIFIC GREETINGS.

THIS YEAR'S BUSINESS

It has been an exciting year of building on almost 20 years of growth within the business, creating new opportunities, raising our profile at local and national levels, rising to challenges and increasing the value proposition of Pasifika in Waikato and in New Zealand generally.

Our core business continued to be delivered competently and in the nurturing ways of Pasifika peoples - the unique ways of working as Pasifika peoples being our point of difference as a service delivery provider in Waikato. This year we achieved ISO 9001 accreditation - no meagre milestone for a small Pasifika provider. We have also had two significant audits - one for all our health contracts with the Waikato District Health Board and one for the Ministry of Health's Pacific Provider Development Fund which is still underway (the first audit of this fund in five years). It is without a doubt that K'aute Pasifika and others within the AereTai Midlands Collective would not have achieved what has been achieved to date or experienced the growth that we have experienced without the PPDF funding. Long may it continue.

The AereTai Midlands Collective goes from strength to strength and this year the three original collective providers, of which K'aute Pasifika is the lead, welcomed 4 regional providers from the Midlands Network into the Collective. The Collective therefore now has pacific provider representation in Hamilton, Tokoroa, Tauranga, Hawkes Bay, Rotorua, Gisborne and New Plymouth. The AereTai Midlands Collective, brought together and funded by the Ministry of Health, is the vehicle which K'aute Pasifika uses to deliver whanau ora to 322 families across the broader Midlands Region.

Alongside our core business, significant effort has been poured into progressing the Pan Pasifika Community Hub project. Not long after the departure of the former CEO and without confirmation of a site, K'aute Pasifika secured \$2.137M from Trust Waikato. This is testament to the relationships and credibility built by Leaupepe Elisapeta Karalus and current and prior boards over the first 20 years of our existence in Waikato. Given the time constraints on the Trust Waikato funding, our energies have been focused on securing a site for the Hub and most recently, we welcomed Hamilton City Council's approval for K'aute Pasifika to progress as the

lead applicant in an EOI process for Hinemoa Park Hamilton Bowling Club Stadium. This is prime, centrally located land in the CBD and on the West Town Green Belt. There are compliance and consenting aspects to be worked through as well as negotiation of the terms of a lease and we are stepping our way through this process alongside council.

I believe that the Hub is a certainty. As K'aute Pasifika sits on the cusp of an exciting new dawn, we recognise at both board and operational levels that we must shift gears with renewed enthusiasm and continue to build on and improve what has been already established. In terms of seeking out new opportunities, we were delighted to receive very recent funding for the development of a language programme (piloting Samoan first) and to develop a cultural competency programme (this could potentially create additional revenue streams). K'aute Pasifika has always valued partnerships and consistent with this we await the outcome of joint funding applications for a "Building Financial Capability Programme" with Vaka Tautua and Pacific Innovation Research - Breaking Down Health Belief Models with Neville Kane Pharmacy (Tim O'Donogue). As we continue to expand our services across all the well-being domains, we have an application to amend our constitution before the High Court which is currently sitting with Crown Law to, amongst other things, expand our geographical reach from the confines of Waikato Region to a national geographical reach. This will create continued opportunity for growth for K'aute Pasifika in the future.

A remarkable aspect of this year has been the impact of the new coalition government's will to do things in new ways. This will has resulted in a review of various ministries and a review of a multitude of programmes across all sectors. As a holistic provider of a wraparound services and given our broad base of funders, this meant significant time and resource has been dedicated to engagement and consultation and representation at National and Regional Huis. We must never be complacent about opportunities to provide a voice and visibility to the issues and adversity our Pasifika families and communities face and overcome on a daily basis.

FINANCIALS

This year the decision was made to extend the year end from 31 March to 30 June. The decision was driven largely by practical considerations – the primary one being to align our end of year with that of our major funders. The implication of this decision is that our financial year for 2017-2018 is 15 months as opposed to 12 months.

The annual accounts show that we continue to grow and manage our funding in a fiscally responsible manner. The financials show an operating surplus of \$95,774.00, an improvement from the deficit of the 2016/2017 year.

ACKNOWLEDGEMENTS

We are truly thankful to our core service delivery funders – Ministry of Health, Pasifika Futures Limited, WDHB, Midlands Health PHO, Hauraki PHO, Ministry of Education, Oranga Tamariki and Ministry of Social Development. We would not be able to serve our communities without the funding for core services that these funders provide.

Like many for-purpose organisations, we struggle to the meet the demands of our communities within our funded dollar and multiple compliance requirements also continue to present difficulties. Without philanthropic funders, we would not be able to fill these gaps. For this reason, there is much cause to extend our gratitude to Trust Waikato, DV Bryant Trust, WEL Energy Trust, Len Reynolds Trust, JR McKenzie Trust, Department of Internal Affairs and Hamilton City Council. I must also mention Wintec whose strategic alliance/partnership has been invaluable.

There are others who also deserve recognition: Bettle & Associates – who have committed their time free of charge to assist us in our marketing and other efforts in connection with the Hub; Deloittes – who committed time to assist us with streamlining financial processes; and PCM Consulting Limited (Lale Ieremia), Primary Health Care Limited (Craig MacFarlane) and Creators Educational Trust (David Gibson) in their efforts with the Hub.

There are a long list of people to thank and it is not possible to acknowledge everyone individually. The board require special recognition. Edgar Wilson – Chair – his unwavering support of our efforts and his constant availability need special mention. Also, we will farewell our Deputy Chair Veitomoni Siufanga in early in 2019. Veitimoni took the Chair following the death of much loved Terry Chapman and Veitimoni's leadership and latter support of Edgar's leadership has played a significant part in K'aute Pasifika's journey. We will all miss Veitimoni. The staff require special recognition for these people are truly angels working with our families and often carrying and working through some very challenging situations and dynamics. Some of the major pieces of work achieved this year and just getting through our core business could not have been done without our General Manager, Kim Holt and Finance Manager, Epoki Veituna.

Now that we have all but secured the site for the Hub, we must go out and secure the balance of the funding for the capital costs of the build and for the development of the medical practice with Primary Health Care Limited and the early childhood centre with Creators Educational Trust. This will present further challenges but one thing is certain in all of this: God's plan is perfect. I humbly seek the support of all our community in continued prayer for the delivery of God's plan.

la soifua ia ma ia manuia,

KIKS

Leaupepe Rachel Karalus Chief Executive Officer K'aute Pasifika



BOARD OF TRUSTEES



Chairperson Edgar Wilson

European.

- APPOINTED TO BOARD 30 APRIL 2012
- VICE CHAIRPERSON 28TH AUG 2014 -1ST DEC 2016
- CHAIRPERSON: 1ST DEC 2016 CURRENT

BA, Diploma in Teaching. Currently employed as Regional Engagement Manager role with Wintec and all Waikato Private Training Establishments. Previously Head of School for Education at Wintec, and Area Manager for Tertiary Education Commission. Deputy Principal at St Johns College from 1989 – 1000



Deputy Chair Veitomoni Siufanga

ongan.

- APPOINTED TO BOARD13 MARCH 2013
- VICE CHAIRPERSON 2013
- CHAIRPERSON 2013 1ST DEC 2016
- VICE CHAIRPERSON 1ST DEC 2016 CURRENT.

Studying theology at Trinity College. Church Minister. Has served on K'aute Pasifika Board since 2013



Board Member: Vaine Wichman

Vallic VVICI

Cook Island

Retired Teacher, and a founding member of K'aute Pasifika board since it's establishment. Vaine's passion is for the Pasifika people and the future of generations to come.

FOUNDING MEMBER, 1999 - CURRENT



Board Member:

Teuila Maggof

Samoan.

Thirteen years business experience as an owner operator for the family catering business. Coordinates and plans large events for up to 1000 people at a time. Treasurer for P.A.C.I.F.I.C group.

APPOINTED TO BOARD 13 MARCH 2014



Board Member: Sharleen Nathan

Cook Island.

Sharleen Nathan is a Deputy Principal at Hamilton Girls' High School. She is passionate about inspiring and empowering young people, particularly Pasifika peoples, to set their goals high and work hard to achieve them. "Opportunity comes disguised as hard work" Bachelor of Education. Master of Educational Administration and Leadership. Deputy Principal at Hamilton Girls High School.

APPOINTED TO BOARD 1ST DEC 2016



Board Member:

Danfung Teresa Binoka

Kiribati.

Masters of Science. Public Health Advisor Research and Development, Waikato DHB Population Health Team.

• APPOINTED TO BOARD JUNE 2018



APPOINTED TO BOARD 13 MARCH 2013

Board Member:

Tofovaha Pule

Board Member: Desiree Ratima

Samoan.

Bachelor of Management Studies, (Major in Marketing and International Management).
Bachelor of Laws. Admitted to the Bar in 2004.
Previously Trustee for Foundation for Youth Development – Waikato. Currently employed in Strategy and Research at Creative Waikato.

Teacher, and trained early Childhood educator.

Has serviced on K'aute Pasifika Board since 2013

APPOINTED TO BOARD 1ST DEC 2016



Board Member: Julian Sing

-...

Works as a Sales Support Manager. Has a Bachelor of Arts, (Management and Tourism Studies) and a Post graduate Diploma in Management and Public Administration.

Management and business analysis experience in both Fiji and New Zealand. Currently holds role as Treasurer for the Fiji Society in Hamilton.

• APPOINTED TO BOARD 28TH NOV 2017



Board Member:

Ofa Pouono

Tongan

Masters of Law. Worked as a duty Solicitor and Barrister in Tonga. Set up own private law firm in Tonga. Lay preacher. Board member Asthma Waikato. Board of Trustee Peachgrove Intermediate

APPOINTED TO BOARD JUNE 2018



K'AUTE PASIFIKA SERVICES

K'AUTE PASIFIKA TRUST PROVIDES HEALTH, EDUCATION AND SOCIAL SERVICES TO PASIFIKA COMMUNITIES AND ALL OTHER ETHNICITIES WHO WISH TO ACCESS OUR SERVICES.

HEALTH SERVICES:

B4 Schools Check. (Funder: Midlands Health Network & Hauraki PHO). A comprehensive check 4 year olds including height, weight, vision, hearing, oral health and behavioural and developmental components.

Breast Screening (Funder Waikato DHB)

Support to attend Breast screening appointments as required.

Cervical Screening (Funder Waikato DHB)

Cervical Smears completed.

Child and Adolescent Mental Health Services (Funder Waikato DHB) A nurse led service providing clinical cultural assessment and treatment planning services for Pacific children and young people with mild to moderate and severe mental illness.

Community Day Programme: "Super Thursday".

(Funder: Waikato DHB).

A weekly community day programme to support and empower individuals to lead full active lives and continue to participate fully in their communities.

Mobile Chronic Disease Management. (Funder Waikato DHB) Chronic disease management support provided including health assessment, education, promotion, screening and monitoring and treatment as required.

Mobility Action Programme: (Funder: Ministry of Health)

A programme that targets individuals with chronic pain of the knee due to arthritis or gout. The programme includes an individualised assessment and programme tailored for the individual and their family, by a highly qualified multidisciplinary team.

Outreach Immunisations: (Funder: Hauraki PHO)

An outreach service into the homes and communities to provide scheduled immunisations to children aged 0-6 years.

Sexual and Reproductive Health promotion:

(Funder: Ministry of Health)

Providing sexual and reductive information education and promotion for Pasifika communities with the priority clients being primarily Pasifika youth aged 16-24 years of age and their families who reside in Hamilton City.

Smoking Cessation: (Funder: Midland Health Network)

A qualified smoking cessation coach supports clients who wish to quit smoking through their cessation journey. Providing support, free patches, gum and lozenges.

Sore Throat Management: (Funder Waikato DHB)

Promotion of rapid sore throat management, raising awareness and providing education for early detection and supporting families to seek treatment.

Well Child: (Funder: Waikato DHB)

A specialised well child service to all families with children under the age of 5, providing regular health and development assessments in the early years to enable early detection.

SOCIAL SERVICES:

Family Wellbeing and Family Violence prevention. (Funder: Ministry for Children. Oranga

amariki)

Providing support and advocacy with immigration, housing, court services, work and income, employment support, interpreting and cultural support. Delivering family violence prevention programmes and supporting families to live free from violence.

Integrated Safety Response. (Funder HAIP, who are funded by MSD)

K'aute Pasifika is part of the Mana Whanau Collaborative led by HAIP (Hamilton Abuse Intervention Project) providing an integrated safety response to family violence in the Waikato. The Collaboration is made up of HAIP, K'aute Pasifika, Barnados, Shama, and Parentline.

Whanau Ora. (Funder: Pasifika Futures)
Working with Pasifika families to achieve their
aspirations. Whanau ora is an approach which
recognises that whanau problems are best solved
by whanau.

EDUCATION SERVICES:

Pan Pasifika Playgroups: (Funder: Ministry of Education)

Pan Pasifika playgroups are held 3 x weekly providing a holistic early childhood education programme that recognises the importance of the child, family and community, and respecting the cultural and spiritual values of each individual.

Pasifika Power Up: (Funder: Ministry of Education)
A programme run with support from teachers,
mentors, students, parents and community
members aimed to support Pasifika parents,
families and communities to champion their
children's learning, and to provide academic
support for secondary and primary students.



STATISTICS FOR K'AUTE PASIFIKA TRUST.

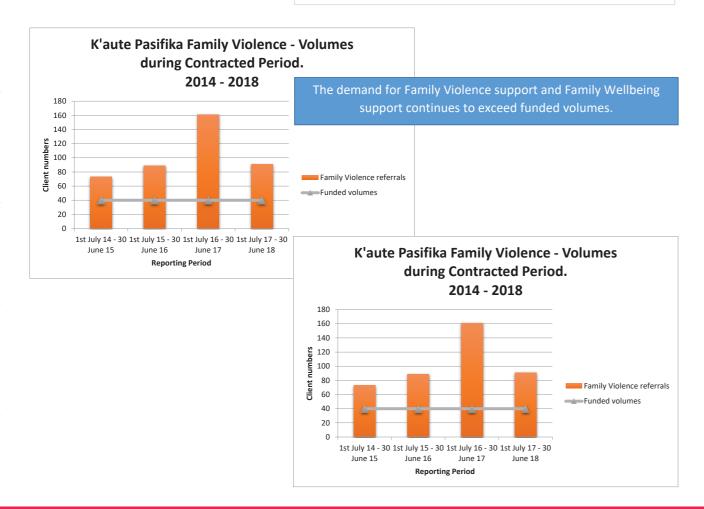
There are currently 124 Pasifika families in Hamilton receiving Whanau Ora support.

Across the Midland region we are delivering Whanau Ora to approximately 360 families

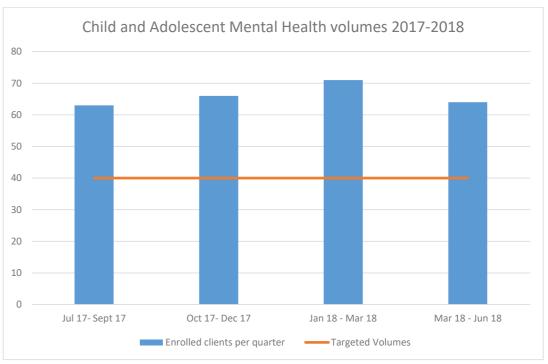
Tongan
28%

Tongan
28%

Tokelau
1%







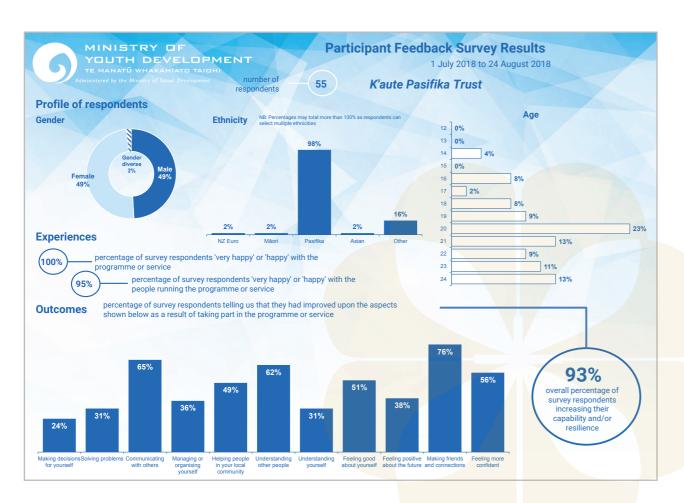
The need for Child and Adolescent Mental health services continues to be significant.

Pasifika Power Up: An average of 170 attendees each week

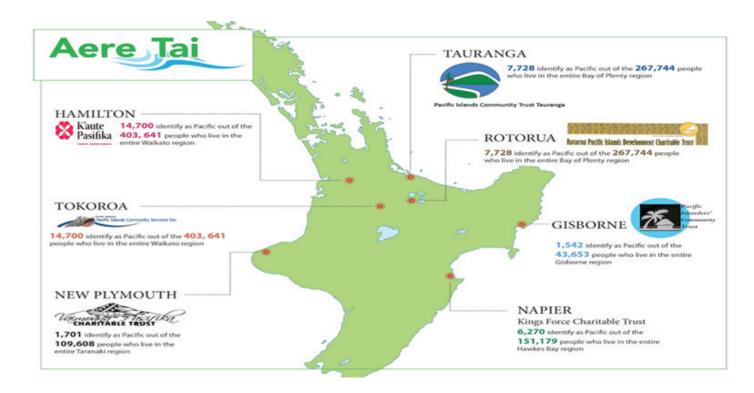
YOUTH NETWORK

In June 2018 a committee of youth came together to work towards the formation and launch of a Pasifika Youth Network. This followed a strong message from youth through the ethnic specific fono earlier in the year that they wanted to be more connected and to have a voice. The youth committee organised a Youth Sports Day (Sat 15 September), supported by two Otago University Occupational Therapy Students, who assisted with the project as part of their placement. Funding from a successful Ministry of Youth Development Grant application assisted with covering all costs for the Sports Day. K'aute Pasifika is currently holding the funding for the Pasifika Youth Network and the Network is still in the establishment phase. The model in terms of connection with K'aute Pasifika is in development also.





OUR REACH



K'AUTE PASIFIKA TRUST IS THE LEAD PROVIDER FOR THE MIDLANDS PACIFIC PROVIDER COLLECTIVE: AERE TAI WHICH IS MADE UP OF SEVEN PACIFIC COMMUNITY HEALTH PROVIDERS DELIVERING HIGH QUALITY COMMUNITY SERVICES TO PASIFIKA COMMUNITIES IN THE MIDLANDS REGION.

- K'aute Pasifika Trust,
- South Waikato Pacific Island Community Services (SWPICS), and
- Pacific Island Community Trust (Tauranga).
- Kings Force Health Charitable Trust (Hawkes Bay)
- Vaimoana Trust (Taranaki)
- · Pacific Island Community Trust (Gisborne)
- Rotorua Pacific Island Development Community Trust (Rotorua)

The vision of Aere Tai Collective is to work together to

'Serve and support Pacific Communities regionally to flourish locally'.

FINANCIAL REPORT

THE FOLLOWING STATEMENT IS AN EXCERPT FROM THE FINANCIAL STATEMENTS AUDITED BY MARK CAMPBELL OF CAMPBELL AND CAMPBELL ACCOUNTING CONSULTANTS, HAMILTON. THE AUDIT REPORT INCLUDED THE OPINION THAT THE FINANCIAL STATEMENTS SHOWED A TRUE AND FAIR VIEW.



Statement of Comprehensive Revenue and Expenses K'aute

For the 15 months ended 30 June 2018

	2018	2017 12 months March Total		
	\$ 15 months June Total			
			Revenue	\$
Revenue from non-exchange transactions				
Grant - Trust Waikato	40,000	40,000		
Donations	3,250	1,000		
	43,250	41,000		
Revenue from exchange transactions				
Hamilton Council	10,000	-		
Contracted Income	4,241,599	3,282,822		
Other Income	66,579	54,888		
	4,318,178	3,337,710		
Total Revenue	4,361,428	3,378,710		
<u>Expenses</u> Salaries and Wages	1,685,378	1,351,460		
Other Operating Expenses	3,192,966	2,039,729		
Total Expense	4,878,344	3,391,189		
Operating surplus/(deficit) for the period	(516,916)	(12,479)		
Less Unspent Funding (accrual)	-	(101,284)		
Plus Previous Unspent Funds Utilised	660,590	127,410		
Net surplus/(deficit) before Depreciation	143,674	13,647		
Depreciation - Expense	47,900	41,567		
Net surplus/(deficit) for the period	95,774	(27,920)		



KEY STAKEHOLDERS

FAFETAI TELE LAVA, MALO 'AUPITO, KO RABWA, MEITAKI, VINAKA VAKALEVU, FAKAAUE LAHI, FAKAFETAI, FAKAFETAI LASI, NG MIHI MAIOHA, THANK YOU.







K'AUTE PASIFIKA TRUST WISHES TO THANK IT'S FUNDERS AND KEY
STAKEHOLDERS WHOSE ONGOING SUPPORT ENABLES US TO CONTINUE TO
WORK WITH OUR COMMUNITIES TOWARDS A SHARED VISION OF IMPROVED
HEALTH AND WELLBEING FOR PASIFIKA COMMUNITIES.



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